



The **sourcing platform** for **on-demand** manufacturing.

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Manufacturers today lack the resources to adapt to supply chain disruptions, leading to financial instability and risk.

Without access to the right competency, network, and insights, disruptions in the supply chain can delay or halt production, create high replacement costs, and cause lost revenue.

Our platform enables fast access to custom parts and turns idle capacity into revenue.

We automate the hard parts of manufacturing sourcing - supplier matching and contracts, design revisions and approval, post-processing and quality control, and financing and logistics.

TAM
€76B
Global market for
capacity sharing

SAM
€38B
Europe and
North America

SOM
€157M
Mechanical Industry
Captured by 2030

**Our target - Excess capacity
of mechanical manufacturing
in the Nordics and Europe.**

Market report does not include expansion market such as
Defense, Space & Infrastructure.

We offer a **supplier subscription model**, with an average monthly fee of €60 per capacity.

49K
paying companies
by 2030

X

4,5
average categories
on platform

X

€60
monthly subscription
fee per category

=

€157M
annual subscription
revenue by 2030

We project **€157M** in **ARR** by 2030.



Beyond subscriptions - a **commission** on every transaction.

146K

paying companies
BY 2030

X

9%

average commission
revenue per transaction

X

€790

average
transaction size

=

€124M

annual commission
revenue by 2030

Onboarded **companies**, registered **machines**, and a completed **MVP**.

33

COMPANIES

Onboarded in Norway

65

MACHINES

Registered at 18 companies

100%

COMPLETED MVP

Minimum Viable Product

50%

COMPLETED MMP

Minimum Marketable Product

Achievements

Signed a €40K leasing and IPR development agreement for OEMs

Collaboration with Norsk Titanium - A leader in aerospace-grade titanium AM

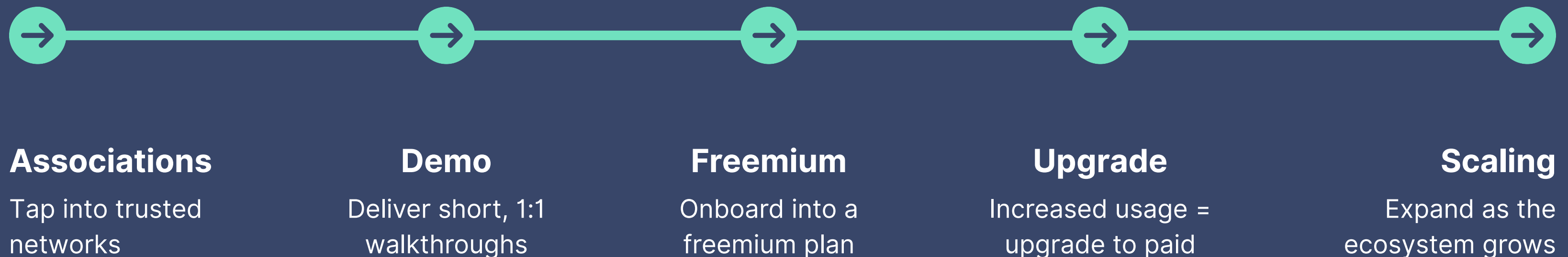
Approved SkatteFUNN – Cost framework of €1.7M for 2025–2026

Innovation Norway – Advanced to Phase 3 grant-based funding

Approved application for Dual-Use Accelerator – Started on March 17

Targeting **SMBs in Northern Europe** through direct outreach to drive early growth.

Small dual-role manufacturers have accessible decision makers, rely on and offer capacity, adopt quickly, and gain immediate value through faster sourcing and new revenue.



	LOCATED	Xometry	Achilles	3DOS™
Open Platform	✓			✓
Advanced Sourcing	✓		✓	
Risk-free Credit Services	✓			
Real-time Capacity Sharing	✓			✓
Focus on Local Manufacturing	✓			
Sustainability Emphasis	✓	✓		

Our Team



Deep expertise in leadership, technology, and industrial operations.



Thomas Bentzen
CEO & Co-Founder

Experienced in Cold Response operations, EPCI procurement, and startup execution. Background in manufacturing hydromechanical products under extreme Arctic conditions.



James E. Larsen
CTO & Co-Founder

Electrical engineering and physics background, specialized in simulations. Former CTO with experience in complex IT systems across regulated and non-regulated sectors.



Silje Falch
CAO & Co-Founder

BSc in Economics, specialized in digitalization and business development. Startup experience with strengths in project management and team collaboration.



Oleksandr Kozachuk
CAIO & Co-Founder

20+ years in advanced software development, specializing in AI, big data, and scalable, fault-tolerant systems for mission-critical applications.



Aleksi Ukkola
CPO

15+ years in tech leadership, scaling platform services through cloud, IoT, and AI. Expert in productization, agile methods, and team leadership.



Andreas S. Larsen
CFO

Financial advisor with experience in asset management and banking. Skilled in negotiation, analytics, and financial markets. Degree from BI Norwegian Business School.

Our Strategic Partners

AM|NET

OEMs & IP protection

Korall Engineering

AI-driven design optimisation

SelectAM

Automated manufacturing analysis



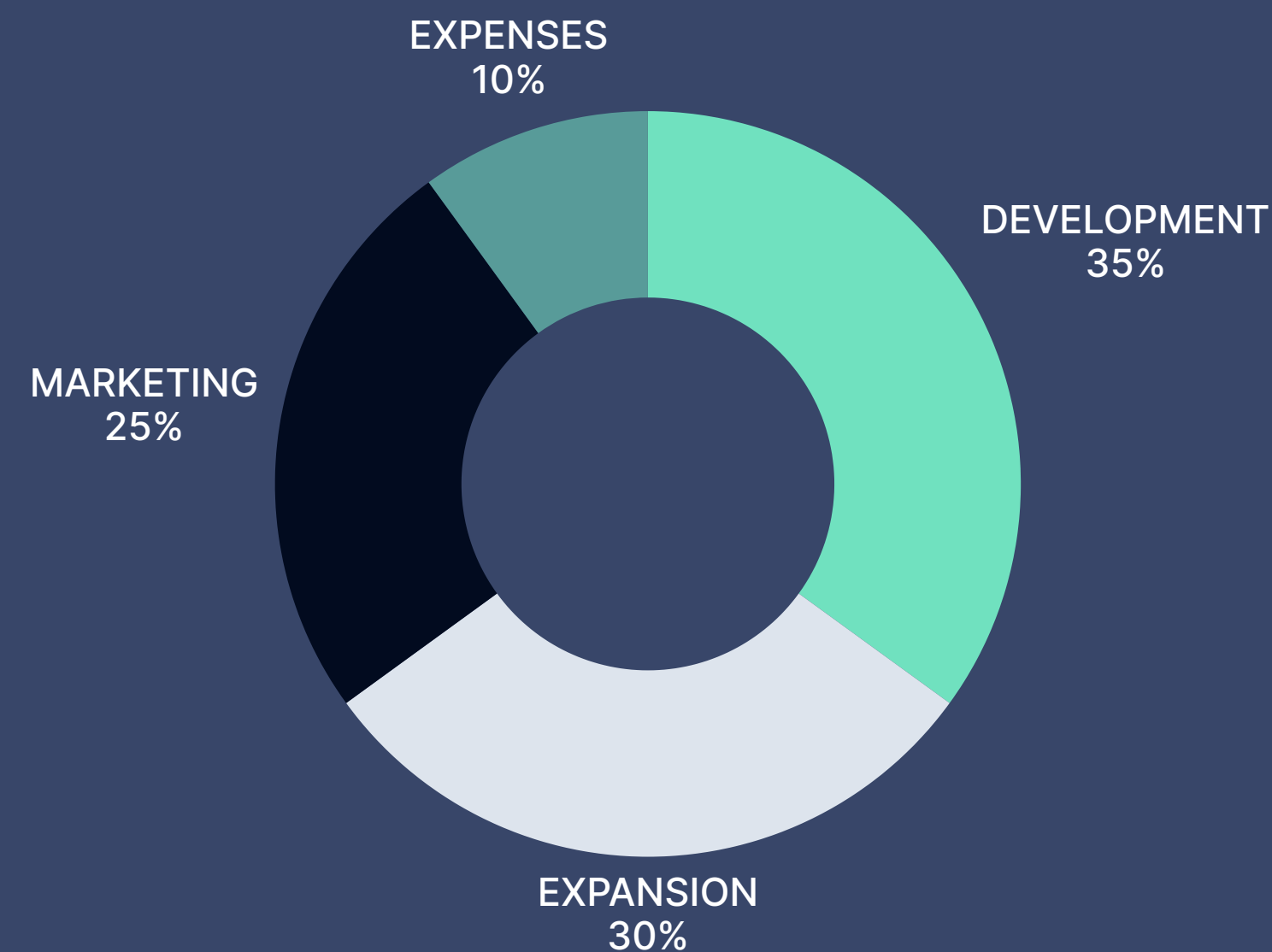
LOCATED

On-demand sourcing platform

Asking for €1M to release €1M in soft funding, providing 18 months of runway

USE OF FUNDS

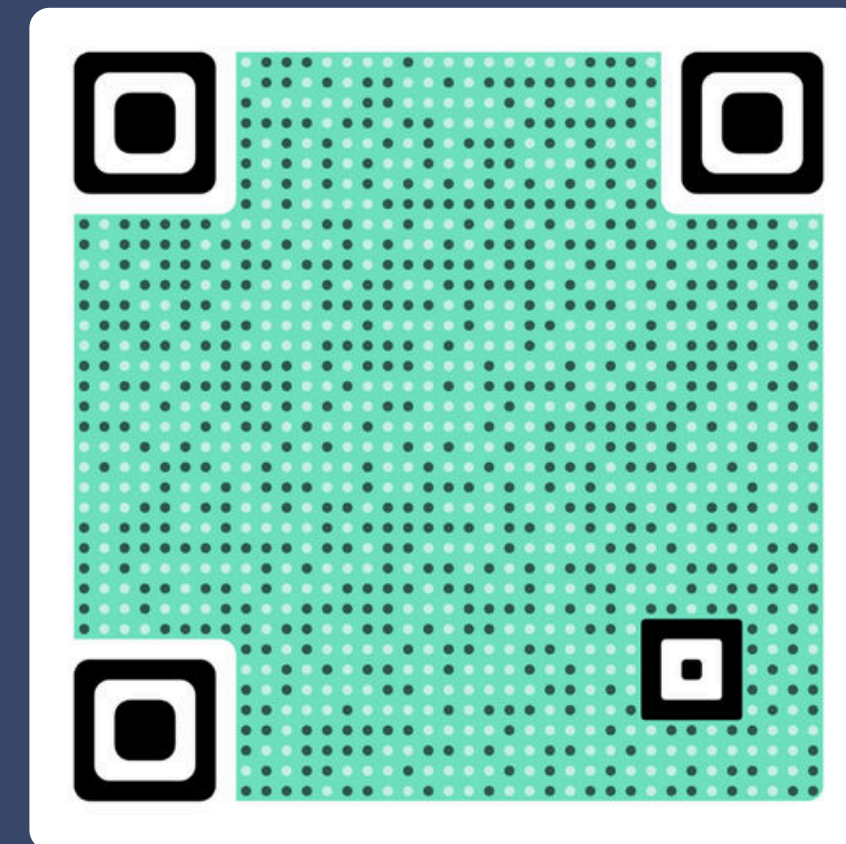
Platform Development	€700,000
Team Expansion	€600,000
Marketing	€500,000
Operational Expenses	€200,000
Soft funding 50%	- €1 million





Thank you!

Thomas Bentzen | thomas@locat3d.no



How it works ↗